

# Moore Stephens International: services and sectors



## **Moore Stephens International Limited: services and sectors**

Member firms of Moore Stephens International Limited have been acting for global operations for many years. Our partners and principals have an in-depth understanding of the issues and decisions they face. This understanding has been built through our sector knowledge which in turn has led to the development of specific and beneficial services.

# services

## Service offerings

The member firms of Moore Stephens International offer a range of integrated services to help you grow, realise and protect your wealth, both in your home country and internationally. The aim of all of the services offered is to add real commercial value to you and your business.

### Tax

There are tax implications for whatever we do! Decisions made today will often affect your tax burden in the future. Our tax experts ensure you are not only aware of them, but you achieve maximum tax-efficiency in the short and long-term. They provide a range of local and international tax services and advice, including:

- corporate and personal tax compliance;
- corporate and personal tax planning, consultancy and structuring;
- trust and estate planning;
- employer solutions, including payroll and remuneration planning;
- tax investigations support.

The fact that Moore Stephens International has member firms in most major cities and low tax areas enables

the provision of a comprehensive international tax planning service.

This includes:

- international group and financing structures;
- cross-border transactions and transfer pricing;
- international trading;
- corporate residence;
- trading in or with a country;
- branches, agencies and service companies;
- inward and outward investment;
- protection of assets, income and capital gains using overseas structures and trusts;
- international employment arrangements;
- intellectual property;
- detailed local advice and support.





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#### **Corporate advisory**

Whatever ambitions you have for your business, Moore Stephens International's corporate advisory specialists can help you achieve them. They provide the right skills, practical experience, know-how and objectivity to assist you in your future plans, whether you are looking to expand, restructure, merge or sell your business. We can assist on a variety of issues, including:

- public offerings on all international markets;
- the structuring and funding of ventures;
- identifying acquisition targets or purchasers;
- due diligence investigations;
- valuations;
- assisting with negotiations;
- preparing a business for sale;
- business recovery support.

#### **Audit & assurance**

For us, an audit is not about 'ticking boxes'. Moore Stephens provides assurance on your business controls and, ultimately, satisfies regulatory requirements. However, it is more than just a basic compliance service, as we understand the need to provide advice to help you develop your business and achieve your objectives.

The very nature of the audit process means we gain a detailed knowledge and understanding of your business at numerous levels. As such, we can quickly identify risks as well as any areas for potential improvement. And through the development of strong, long-term relationships we will gain an understanding into what makes you successful. This means we can feedback insights, improvements and intelligence to senior management.

# services

*In today's competitive environment, businesses increasingly depend on effective computer systems. But the risks of failure can be high...*

## **Wealth management**

Looking after your wealth has never been so important, for individuals and businesses. Effective wealth management ensures you are optimising all the financial and tax options available to you, and securing your own and your family's future.

Moore Stephens member firms' financial advisors will take the time to understand your objectives and then offer the products that best meet your needs. They can advise on a whole host of corporate and personal financial products, including investments, pensions, insurance, mortgages and tax planning.

## **Governance, risk & assurance**

The management of risk and implementation of robust corporate governance has become an increasingly important aspect of global business. While many companies are required by law, regulations or stakeholders to apply these processes and procedures, even more elect to do so as part of a successful business strategy.

Our aim is to leverage our expertise and sector knowledge to help organisations meet their governance, risk and assurance objectives. We provide internal audit, risk advisory, corporate governance and regulatory advice and compliance.



### **Forensic accounting**

As business becomes ever more complex and challenging, the size and complexity of disputes makes it all the more important that they are resolved as quickly as possible with the best available outcome. Moore Stephens provides a range of investigation services for contractual and commercial disputes, forensic investigations, valuations and individual and family disputes. We offer experts with skills in a variety of areas and experience in all types of dispute from all over the world.

### **IT consultancy**

In today's competitive environment, businesses increasingly depend on effective computer systems. But the risks of failure can be high and the ever-increasing challenge is to harness the power of IT whilst avoiding the risks. Whatever your needs, our experience and expertise can help you meet your IT challenges, ensuring that it helps not hinders your business.

### **Legal services**

Moore Stephens offer a wide range of legal services relating to both domiciled and non-domiciled individuals, including:

- advising and drafting of Wills;
- advising and drafting trusts and trust deeds;
- the administration of deceased's estates (probate and intestacy work);
- post-death tax planning;
- enduring Power of Attorney work.

*Please note that the range of services will differ between member firms depending on the regulation of a particular area.*

# sectors

## Sector expertise

Good advice benefits all businesses, so our clients come from a wide variety of backgrounds. But, if one feature characterises them all, it's the dynamic and complex nature of their financial interests that span national boundaries and different business sectors. That's why we provide a depth as well as a breadth of expertise, which is at the core of our mission to be the best in our chosen markets.

### **Commerce, banking & finance**

Financial and commercial institutions are facing increasing demands in today's current economic market. Government deregulation has energised merger activity and enabled lenders and brokerages to expand their range of financial service offerings. Now customers are expecting better financial services efficiently from a variety of channels. In a highly regulated environment there are many challenges, from managing change to meeting new risk-based compliance procedures. Moore Stephens provides support and guidance to all types of financial and commercial entities, from ensuring that regulations are met through to implementing long-term growth strategies, and everything in between.

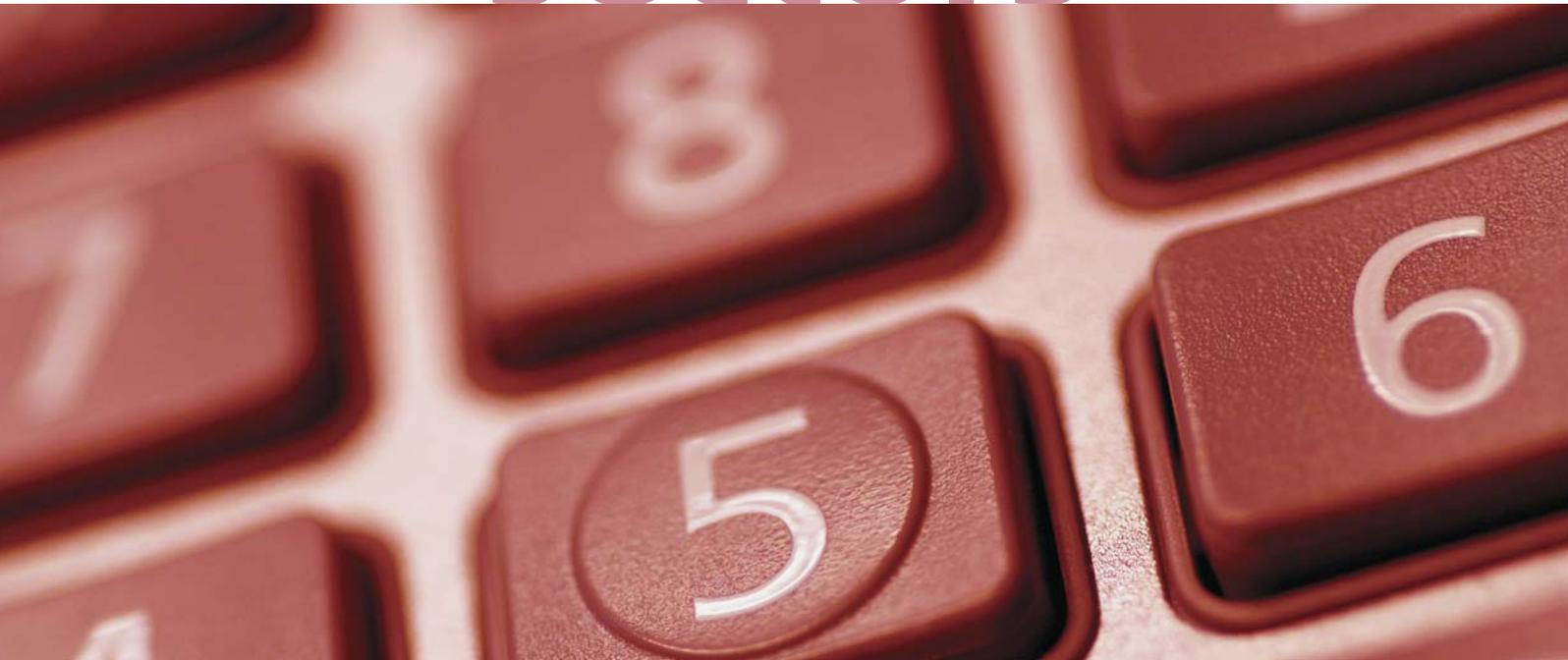
### **Insurance**

Ever-increasing demands from customers, combined with relentless market pressure and increased government regulation place insurance companies in a tough position. They must reduce the costs of doing business while providing faster, more accurate claims management and personalised customer service...not to mention developing profitability. Moore Stephens offers services to underwriters and brokers, insurance regulators, actuaries, lawyers, educators and claims assessors. With our experience of providing services to the insurance sector, it is probably not surprising that they are viewed as one of the leading advisors to the industry.

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# sectors



## **Private clients**

In the world of professional services, the most successful firms have built their businesses by specialising in delivering expert services to vertical markets. Moore Stephens International is no exception and we are acknowledged as leaders in the private client arena.

These services range from providing statutory audit and tax return services to private clients' corporate interests to international structuring and trust planning for their families. We are known not only for technical quality, but also for our discretion and attention to confidentiality, which is of second nature. Above all, we succeed by providing the high level of care and personal service required to fulfil our responsibilities and meet clients' needs.

## **International consultancy & offshore business**

Managing audits and dealing with multi-jurisdictional tax matters of multinational operations is the core of our business. The scope of our global offerings extends, therefore, beyond the delivery of compliance services to advising on international business structures and planning to minimise tax liabilities.

Many of the Moore Stephens International member firms in the offshore jurisdictions have been established since the 1950s to satisfy the offshore requirements of international private clients.

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#### **Energy & mining**

Depleting resources. Increasing prices. Intensifying competition. Rising costs. There are numerous opportunities and pitfalls for energy and mining companies - how they are tackled will determine future success. Moore Stephens offers a full range of services to oil, gas, mining, utilities and renewable and alternative energy businesses, providing advice and support required to tackle compliance, improve performance and access capital markets. And as one of the few 'mid-tier' accountants specialising in the energy and mining sector, Moore Stephens provides a real alternative to the larger firms.

#### **IT & telecommunications**

The mere scale and breadth of the IT sector continues to increase. The web continues to adapt; security and disaster recovery are becoming ever more important; businesses want increasingly specialist and tailored applications; new technologies continue to provide opportunities and threats.

The next few years will see many businesses thrive and prosper - but many will fail. We know this because Moore Stephens is advising clients in these sectors, and to do this effectively we need to keep pace with developments that affect them.

# sectors

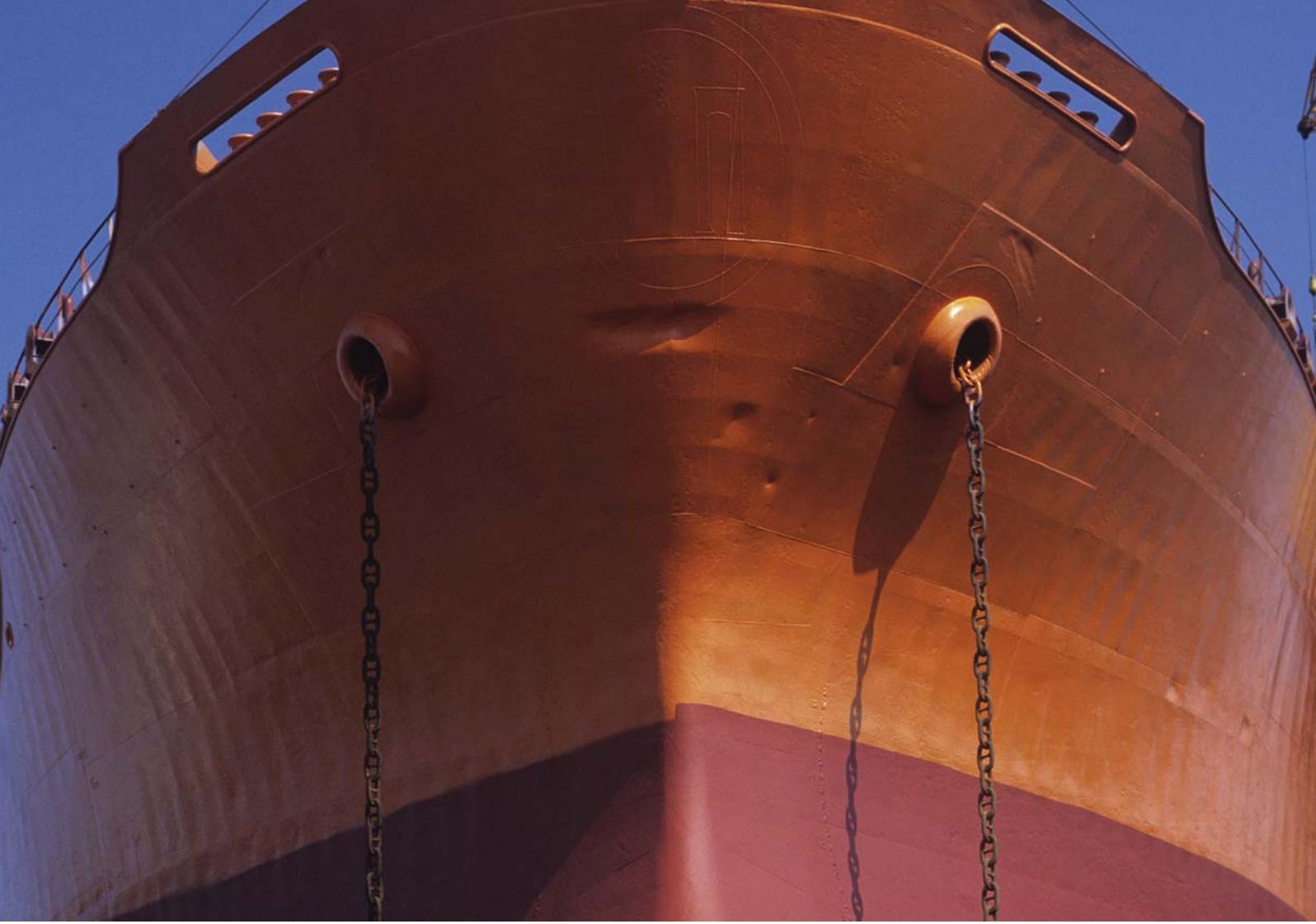
*In our long association with the shipping industry, we have accumulated an unparalleled depth of knowledge and breadth of worldwide experience*

## **Government, public sector, education & health**

Through practical hands-on experience, Moore Stephens has a comprehensive and thorough understanding of the issues that affect local and central government, educational institutions and health authorities. Our experience is much wider than external audit. We have dealt successfully with value-for-money/best value auditing, performance indicator reviews, corporate governance and risk management reviews, fraud irregularities and investigations, complaints investigations, public hearings and outsourcing. We have a track record of maintaining strong working relationships with clients and invest much time in this process. This enables our teams to build clients' trust and helps them feel able to seek their views on any matter.

## **Property & construction**

The property and construction sector continues to develop to meet the needs of customers and the environment. There has been a noticeable movement towards niche and specialist services, with businesses focusing on their core competences. This, coupled with the ongoing success of private finance initiatives, has led to more joint ventures and project-based work. We know this because we are there, providing integrated solutions to property developers, investors and other sector specialists.



### **Shipping & transport**

Moore Stephens has been associated with the shipping industry for 70 years. We are in a unique position to provide a comprehensive and confidential range of specialist business development and traditional support services to the industry. In our long association with the shipping industry, we have accumulated an unparalleled depth of knowledge and breadth of worldwide experience, and with member firms in all of the principal shipping locations throughout the globe, Moore Stephens is able to provide a truly international service to our clients. But key to our success is our people: dedicated experts who have worked both for and within the maritime industry.

### **Manufacturing & retail**

Manufacturers are facing more complex business challenges than ever before. A global marketplace is demanding production of higher quality goods, faster response times and lower costs while mass customisation, outsourcing, and leaner margins are increasing competitive pressure. Retailers too are facing intense competitive pressure from newcomers to an already saturated market.

Traditional retail models are under fire from differentiators in price, product, and service delivery methods, while purchasing dynamics are being revolutionised. We know this because we are supporting clients facing the exact same challenges throughout the world.

# sectors

*By understanding the key market drivers we are able to provide advice that really adds value.*

## **Not-for-profit**

We understand that in the not-for-profit sector, every penny is crucial and that best value is an over-riding factor in decision-making. Moore Stephens acts for substantial charities, foundations and professional institutions in an audit and advisory capacity. Our objective is to help our clients prosper in a highly competitive marketplace, and services are therefore geared to helping clients succeed.

## **Agriculture & farming**

The global farming and agriculture sectors continue to face major challenges, but it's not only increasing legislation and regulation. Market demands and global competition have meant that working methods have become more sophisticated, with highly specialist crop and livestock farming becoming the norm. Farmers will need to show ever more resilience and be prepared to adapt quicker than ever before. Moore Stephens supports a significant number of farming clients from all over the world, helping them through the minefield of regulation and assisting them through inevitable change.

## **Leisure & tourism**

The fast growing leisure sector incorporates a number of mini-sectors, including hotels, sports, restaurants, garden equipment, hobbies, outdoor activities...the list is endless! But one thing is constant: high levels of growth and increasing competition means that companies must have the ability to adapt quickly while differentiating themselves from others in the sector.

Moore Stephens works with leisure and tourism clients to help them to gain that all important edge over their competitors. By understanding the key market drivers we are able to provide advice that really adds value.

We believe the information contained herein to be correct at the time of going to press, but we cannot accept any responsibility for any loss occasioned to any person as a result of action or refraining from action as a result of any item herein.

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